

Used Sail Agency

Thank you for your interest in our Used Sail Agency. Please find below our Used Sail User Guide and Terms of Business.

Used Sail List User Guide:-

This comprehensive list of new and used sails has been compiled by sail dimensions and not by yacht type.

To use this list you will need at hand, dimensions of the sail(s) that you wish to replace. These measurements should be available from your sail plan or original yacht handbook. Alternatively the sail can be measured in feet and inches. Unfortunately, we do not have individual sail sizes, per individual yacht on file.

Each sail on the list has a report at our office. If we are made aware by our client(s) which design of yacht any particular sail was designed for, a note of this will have been made on the report.

Please contact us quoting the sail reference number if you would like this information or to discuss any aspect of the sail(s) that you are interested in.

Key for the Condition for each Sail/Cover

1 = NEW - never /hardly used

2 = VERY GOOD - used for a couple of seasons or so

3 = GOOD - been used for a few seasons, but still has quite a lot of life left

4 = AVERAGE - approximately half way through expected life

5 = POOR - only a season or so life left

For further information or assistance please contact us at:-

C&J Marine Limited, Clay Lane, Chichester, West Sussex, PO19 3JG

Tel No 01243 782629 Fax No 01243 785487

e-mail sea@cjmarine.co.uk



Terms of Business

Sails which are held at present by clients that are no longer of use are deposited or sent to the C & J Used Sail Agency. Competent members of our staff inspect and price each sail in conjunction with the owner(s) of the same. The sail is priced according to its size, age, and condition etc and an individual report on each sail is produced.

C & J Used Sail Agency advertise in national magazines to obtain customers who are wishing to buy sails at reasonable prices. On request these customers will be sent a complete sail list comprising of sail sizes, condition, age, extras fitted and a price. This is sent together with these Terms of Business.

If a sail is selected the customer may visit our premises to view the same or telephone our office to discuss any further details. **Please note that 24 hour notice is required (where possible) prior to visiting our premises for inspection of any sail(s).** Any sail may be purchased on a 10 day sale or return basis. The 10 day sale or return option will commence from the date of payment. Please note that the 10 day sale or return option will be void if the sail(s) purchased are modified or repaired. Should the sail be ripped, damaged or altered in any way during the 10 day sale or return period, the sail will be deemed sold.

Upon inspection at our premises or upon discussing the individual report it may be requested that the sail be modified in some form (if this is required a quotation for the work to be carried out can be submitted and this will be over and above the original price listed). Sails which are close to sizes etc required can be adjusted/tailored to meet with your specific requirements i.e., luff tapes can be changed to rope and hanks or vice versa, slides can be fitted, sizes can be altered (in moderation). Repairs can also be undertaken and extras can be fitted, i.e. sail numbers, insignias, snuffers and sailbags etc.

Once a sale has been agreed, payments can be made and the sail can then be modified and sent to the customer upon completion if required. All carrier charges will be the responsibility of the purchaser. This will also be applicable should the sail be returned to C & J Marine.

Once the 10 day sale or return date has expired a receipt will be raised and forwarded to the purchaser. At that time a statement/invoice will be raised for the original sail owner. This statement/invoice will show any C & J Used Sail Agency commission, carriage and work undertaken charges that are applicable and will then be forwarded to the original owner of the sail together with payment for the relevant sum.